The heterogeneous response of domestic sales and exports to bank credit shocks

Ines Buono, Sara Formai

PII: S0022-1996(18)30027-8
DOI: doi:10.1016/j.jinteco.2018.03.001
Reference: INEC 3125

To appear in: Journal of International Economics

Received date: 29 April 2016
Revised date: 22 February 2018
Accepted date: 5 March 2018

Please cite this article as: Buono, Ines, Formai, Sara, The heterogeneous response of domestic sales and exports to bank credit shocks, Journal of International Economics (2018), doi:10.1016/j.jinteco.2018.03.001

This is a PDF file of an unedited manuscript that has been accepted for publication. As a service to our customers we are providing this early version of the manuscript. The manuscript will undergo copyediting, typesetting, and review of the resulting proof before it is published in its final form. Please note that during the production process errors may be discovered which could affect the content, and all legal disclaimers that apply to the journal pertain.
The heterogeneous response of domestic sales and exports to bank credit shocks

Ines Buono† and Sara Formai‡

February 2018

Abstract

This paper analyzes how bank credit affects foreign and domestic sales. We use Italian matched bank-firm data and exploit bank mergers and acquisitions as a novel instrument to establish a causal link. We find that shocks to the supply of bank credit induce exporters to decrease their export flows, without affecting their domestic sales. On the other hand, non-exporters react by reducing their domestic sales. We argue that these differences are not driven by the kind of flow, but by the kind of firm: exporters and non-exporters differ in how they can react when facing credit constraints.

∗We are grateful to two anonymous referees and to the Editor for very helpful suggestions. Comments from Pietro Catte, Paola Conconi, Andrea Finicelli, Francesco Manna, Brent Neiman, Friederike Niepmann, Patrizio Pagano, Massimo Sbracia, Enrico Sette, Jeffrey M. Wooldridge and seminar participants at the Bank of Italy, the 2014 ASSA meetings, the 2014 European Trade Study Group, ECARES, ECB CompNet and Bocconi University are gratefully acknowledged. The opinions expressed in this paper are the authors’ own and do not necessarily reflect those of the Bank of Italy.

†Corresponding author: ines.buono@bancaditalia.it Bank of Italy, Directorate General for Economics, Statistics and Research.

‡sara.formai@bancaditalia.it Bank of Italy, Directorate General for Economics, Statistics and Research.
دریافت فوری متن کامل مقاله

امکان دانلود نسخه تمام متن مقالات انگلیسی
امکان دانلود نسخه ترجمه شده مقالات
پذیرش سفارش ترجمه تخصصی
امکان جستجو در آرشیو جامعی از صدها موضوع و هزاران مقاله
امکان دانلود رایگان ۲ صفحه اول هر مقاله
امکان پرداخت اینترنتی با کلیه کارت های عضو شتاب
دانلود فوری مقاله پس از پرداخت آنلاین
پشتیبانی کامل خرید با بهره مندی از سیستم هوشمند رهگیری سفارشات