



A note on the non-convexity problem in some shopping-time and human-capital models

Rubens Penha Cysne *

*Escola de Pós-Graduação em Economia da Fundação Getúlio Vargas (EPGE/FGV),
Praia de Botafogo 190, 11 andar, Rio de Janeiro, CEP 22250-900, Brazil*

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Abstract

Several works in the shopping-time and in the human-capital literature, due to the non-concavity of the underlying Hamiltonian, use first-order conditions in dynamic optimization to characterize necessity, but not sufficiency, in intertemporal problems. This note selects some works in these two areas and shows that optimality can be characterized, and some results quantitatively improved, by means of an application of Arrow's [Arrow, K. J., 1968. Applications of control theory to economic growth. In: Dantzig, G.B., Veinott Jr., A.F. (Eds.), *Mathematics of the Decisions Sciences*. American Mathematical Society, Providence, RI] sufficiency theorem.

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1. Introduction

Several works in the economic literature, particularly in the shopping-time (e.g., Lucas, 2000; Gillman et al., 1997; Cysne, 2003; Cysne et al., 2005)¹ and in the human-capital literature (e.g., Uzawa, 1965; Lucas, 1988, 1990; Mulligan and Sala-I-Martin, 1993;

* Tel.: +55 21 25595871.

E-mail address: rubens@fgv.br

¹ See Eq. (5.3) in Lucas (2000), Eq. (3) in Cysne (2003), Eq. (10) in Cysne et al. (2005) and the terms Ac and $(1 - A)c$ in the Hamiltonian in Section 2 of Gillman et al. (1997).

Caballe and Santos, 1993; Chari et al., 1995; Ladrón-de-Guevara et al., 1999; Kosempel, forthcoming)² use first-order conditions in dynamic optimization to directly characterize necessity, but not sufficiency, in intertemporal problems.

Seeing such questions under a perspective of optimal-control theory, the reason for the absence of sufficiency, usually either implicitly or explicitly recognized by the authors, is that the non-concavity of the associated Hamiltonian does not allow for the use of Mangasarian's (1966) well known sufficiency conditions.

Mangasarian's theorem states that if the Hamiltonian is (strictly) concave with respect to the control and the state variables, then the first-order conditions are also sufficient for an interior (unique) optimum. The papers cited above are some examples in the economic literature in which such conditions are not obeyed.

Arrow's (1968) theorem, though, generalizes Mangasarian's result, and, as we shall see, is able to provide quantitative insights and to generate sufficiency in some cases in which Mangasarian's result is not directly applicable.

Arrow's theorem requires another type of concavity. In words, first, the Hamiltonian is maximized with respect to the control variables, for a given value of state and costate variables. The optimum values of the control variables, as a function of the state variables and of the costate variable, are then substituted into the Hamiltonian. Call this new function (of the state and costate variables) the maximized Hamiltonian. Arrow's main result is that if this maximized Hamiltonian is (strictly) concave with respect to the state variables, for the given values of the costate variables, then the first-order conditions characterize a (unique, concerning the state variable) optimum.³

Of course, if the Hamiltonian is concave with respect to both the state and control variables, then the maximized Hamiltonian will be concave in the state variables. But the reverse is not true. This is the reason why Arrow's theorem is able to generalize Mangasarian's sufficiency conditions.

The main purpose of this note is calling the attention to the fact, and exemplifying how, in some specific cases, an application of Arrow's theorem can yield returns at very reasonable costs in terms of the required algebraisms. As a by-product of the analysis, a complementary insight into some papers of the shopping-time and human-capital literature (the ones used as examples) is also delivered.

The plan of the note is as follows. Section 2 presents a formal version of Arrow's theorem. In Section 3 I exemplify the use and usefulness of the theorem within the shopping-time literature and, in Section 4, within the human-capital literature. Section 5 concludes.

2. Arrow's theorem

Following Seierstad and Sydsaeter's (1987, p. 107 and 236), Arrow's theorem, adapted to an infinite horizon, reads as follows⁴:

² See Eq. (15) in Uzawa (1965), Eq. (13) in Lucas (1988), Eq. (2.3) in Lucas (1990), Eqs. (2') and (3') in Mulligan and Sala-I-Martin (1993), Eqs. (3) and (6) in Caballe and Santos (1993), Eq. (5) in Chari et al. (1995), Eq. (2.4) in Ladrón-de-Guevara et al. (1999) and Eq. (6) in Kosempel (forthcoming).

³ It is assumed that this argument applies (Lebesgue) almost-everywhere regarding the time domain in which such functions are considered, and in an open and convex neighborhood (concerning the state variable) of the candidate(s) for optimum.

⁴ This theorem appeared the first time in Arrow (1968).

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