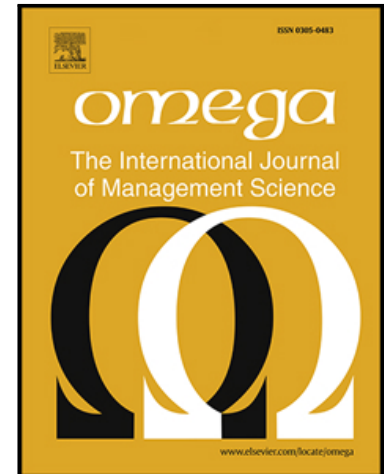


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The Benefit of Horizontal Decentralization in Durable Good Procurement

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**Highlights**

- This research shows a counter-intuitive benefit of decentralized procurement.
- The benefit occurs when a multi-division firm procures a durable good from a supplier.
- The benefit increases in product durability.
- Our results are shown to be robust by designing and implementing an iterative algorithm.

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