



## Analysis

# Productivity growth and environmental regulations - accounting for undesirable outputs: Analysis of China's thirty provincial regions using the Malmquist–Luenberger index

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## ABSTRACT

This paper employs the Malmquist–Luenberger (ML) productivity index to evaluate China's growth in total factor productivity (TFP), incorporating undesirable outputs, during the period from 1989 to 2008. The ML productivity index and its components (technical and efficiency changes) are derived from the directional distance function which gives credit for an increase in good outputs and for reductions in undesirable outputs. The average annual ML productivity growth, accounting for undesirable outputs, is 2.46%, whereas the value of the traditional Malmquist productivity index is 4.84%, showing that the true TFP growth in China is overestimated if undesirable outputs are ignored. We explore the strictness in enforcing environmental regulations and its impact on improvements in ML productivity. The results show that, the enforcement of environmental regulations in China is, in general, far below the levels achieved in the best performing regions, and that the more stringent enforcement of environmental regulations would help to improve ML productivity growth in China.

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## 1. Introduction

It is well known that during production processes, desirable, or good, outputs are frequently obtained alongside harmful by-products (what we call undesirable or bad outputs<sup>2</sup>) such as water and air pollution which may lead to environmental damage. The traditional measures of productivity growth ignore undesirable outputs and this can lead to a biased evaluation (Chung et al., 1997). Hailu and Veeman (2001) studied productivity improvements in the Canadian pulp and paper industry for 1959–1994 and found conventional measures that ignore changes in undesirable outputs underestimate true productivity growth. The true productivity growth here means the productivity growth accounting for pollution. Färe et al. (2001) and Kumar (2006) came to similar conclusions, namely that productivity (or its components) changes appear to differ under two approaches (whether one incorporates undesirable outputs or not). In fact, the two approaches differ in that they represent different evaluation criteria for productivity

growth. The first approach, which ignores bad outputs, focuses only on the production of good outputs, whereas the second approach, which incorporates undesirable outputs, looks on the decrease of pollution as equally important as the increase of desirable outputs.

China has witnessed rapid economic growth since the Chinese government started economic reform in 1978, with an average gross domestic product (GDP) growth rate of 9.82% from 1979 to 2008. However, China attracts the world's attention not only for its economic growth, but also for its environmental problems. China became the world's second largest economic entity in the second quarter of 2010, but it became the second largest energy-consuming economy in the world somewhat earlier (Hu and Wang, 2006). According to the International Energy Agency, 2009, China has the highest carbon dioxide emissions and was responsible for 21% of the world's CO<sub>2</sub> emissions from fuel combustion in 2007. Many cities in China are among the most polluted in the world and face serious public health hazards associated with environmental pollution (Zhang, 2009). In this context, it makes sense to take pollutants into account when exploring China's productivity growth. Research on environmental issues in China has mainly focused on the plant or sector level (Hu and Wang, 2006; Lam and Shiu, 2001; Liang et al., 2009; Yang and Pollitt, 2009; Zhang, 2008). Some research has considered the national level, but this has been limited to static environmental efficiency measurements (Wu 2007; Zhang, 2009). As a new contribution to this field, this paper employs a dynamic efficiency analysis on a nationwide level. Specifically, it aims to measure China's total

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<sup>1</sup> Further details of all calculations are available from Haiying Liu on request.

<sup>2</sup> The terms “undesirable outputs”, “bad outputs”, and “pollution”, “pollutants” referred to below are used interchangeably in this study.

factor productivity (TFP) growth while incorporating undesirable outputs to obtain a “true” evaluation. This paper contrasts the results from the conventional measurement approach, with a method that incorporates uncontrollable variables using data envelopment analysis (DEA). This allows our paper to explore the efficacy of China’s environmental regulations, in terms of the stringency of their enforcements, and the impact of environmental regulations on TFP growth.

A widely used method to measure total factor productivity is the Malmquist index, which calculates TFP using DEA. Since the work of Charnes et al. (1978), the DEA approach has been widely used in evaluating the relative efficiencies of decision making units (DMUs) with multiple outputs and multiple inputs. In addition to cross-sectional analysis, data envelopment analysis (DEA) is also employed to construct nonparametric Malmquist productivity indices<sup>3</sup> that measure DMU productivity changes over time (Färe et al., 1994a,b). As it was recognised that the standard DEA models ignored undesirable outputs, a growing literature has emerged since the end of 1980s that models overall production of both good and bad outputs while calculating the efficiency and productivity of DMUs (e.g. Chung et al., 1997; Färe et al., 1989; Färe and Grosskopf, 2004; Lovell et al., 1995; Picazo-Tadeo et al., 2005; Reinhard et al., 1999; Scheel, 2001; Seiford and Zhu, 2002, 2005; Venchey et al., 2005; Zhou et al., 2006, 2007, 2008).

The DEA research on dealing with undesirable outputs can be divided into three approaches. The first treats undesirable outputs directly as inputs (e.g. Reinhard et al., 1999). A second group deals with undesirable outputs through certain transformations, which can be further subdivided into two categories. One approach converts the values of undesirable outputs to their reciprocals (e.g., Lovell et al., 1995) and is referred to as “multiplicative inverse” (Scheel, 2001). The other approach applies a linear monotone decreasing transformation to change undesirable outputs into positive desirable outputs (Seiford and Zhu, 2002). The third group is based on the concept of a weak disposable reference technology, meaning that disposing of bad outputs is either costly or restricted (also known as the environmental DEA technology, see Färe and Grosskopf, 2004). For example, Färe et al. (1989) used a reciprocal (hyperbolic) measure and judged firms on their ability to decrease bad outputs and inputs while simultaneously increasing good outputs. Introduced by Chung et al. (1997), the directional distance function credits reductions in bad outputs and increases in good outputs according to the given direction.

If one treats undesirable outputs as inputs, the resulting DEA model does not truly reflect the production process (Seiford and Zhu, 2002). Retaining the original undesirable outputs data, the weak disposable reference technology approach has been more widely adopted than the data transformation technique in modelling undesirable outputs (Zhou et al., 2007), and especially since the directional distance function approach was proposed by Chung et al. (1997). There are several studies on the development and application of this approach, including measurement of the Malmquist–Luenberger (ML) productivity index and its components (Färe et al., 2001; Färe and Grosskopf, 2004; Kumar, 2006; Picazo-Tadeo et al., 2005). This study follows Chung et al. (1997) and Färe et al. (2001), and uses the directional distance function to measure the ML productivity indices of thirty Chinese province-level regions.

The remainder of the paper is organised as follows. Section 2 discusses the directional distance function and the Malmquist–Luenberger productivity index as employed in the paper. Section 3 describes the data and presents the results related to TFP change and changes in technology and efficiency. In the fourth section, we explore the efficacy of China’s environmental regulations and the impact of environmental regulations on ML productivity growth. The last section draws conclusions.

<sup>3</sup> In contrast to Fisher and Törnqvist indices which require information on input and output prices in addition to quantities (see Färe and Grosskopf, 1996, pp. 58–61), the Malmquist productivity index, constructed through DEA, only requires the observed quantities of inputs and outputs, which makes it possible to measure productivity including the presence of non-marketable goods such as pollution.

## 2. Methodology

### 2.1. Modelling a Technology with Good and Bad Outputs

Here we assume that a DMU produces a vector of both good outputs,  $y \in R_+^M$ , and bad outputs,  $b \in R_+^I$ , by employing a vector with inputs  $x \in R_+^N$ . Letting  $P(x)$  be the feasible output set for the given input vector  $x$ , then we can describe the technology through its output sets as:

$$P(x) = \{(y, b) : x \text{ can produce } (y, b)\}, x \in R_+^N, \tag{1}$$

Good outputs are “null-joint” with bad products; that is, good outputs cannot be produced unless there are also some bad outputs. This is expressed as:

$$(y, b) \in P(x) \text{ and } b = 0 \text{ then } y = 0. \tag{2}$$

The good outputs are freely disposable, i.e.

$$(y, b) \in P(x) \text{ and } y' \leq y; \text{ implying } (y', b) \in P(x). \tag{3}$$

It is implicit that if an observed output vector is feasible, then any smaller output vector is also feasible. However, if we assume that any reduction in bad outputs is costly (what we call a weak disposability of bad outputs), the good and bad outputs  $(y, b)$  are, together, weakly disposable, that is:

$$(y, b) \in P(x) \text{ and } 0 \leq \theta \leq 1; \text{ implying } (\theta y, \theta b) \in P(x). \tag{4}$$

Following Färe et al. (1994b), a DEA model can be formulated that satisfies the above conditions. Suppose that for each period  $t = 1, \dots, T$  there are  $k = 1, \dots, K$  observations of inputs and outputs  $(x^{k,t}, y^{k,t}, b^{k,t})$ . Using these data, we can construct output sets that satisfy Eqs. (1)–(4) as follows:

$$P^t(x^t) = \left\{ (y^t, b^t) : \begin{aligned} \sum_{k=1}^K z_k^t y_{mk}^t &\geq y_m^t & m = 1, \dots, M \\ \sum_{k=1}^K z_k^t b_{ik}^t &= b_i^t & i = 1, \dots, I \\ \sum_{k=1}^K z_k^t x_{nk}^t &\leq x_n^t & n = 1, \dots, N \\ z_k^t &\geq 0 & k = 1, \dots, K \end{aligned} \right\}. \tag{5}$$

The  $z_k^t$  terms in Eq. (5) are the intensity variables or weights assigned to each observation when constructing the production possibility frontier. The inequality constraints on the good outputs,  $y_m^t$ ,  $m = 1, \dots, M$ , and the equality constraints on the bad outputs,  $b_i^t$ ,  $i = 1, \dots, I$ , reflect the strong and weak disposability of good and bad outputs respectively.

The inequality constraints on the input variables in Eq. (5) imply that these variables are freely disposable. That is:

$$P(x) \supseteq P(x') \text{ if } x \geq x' \tag{6}$$

meaning that outputs do not decrease if inputs are increased.

The non-negativity of the intensity variables  $z_k^t$ ,  $k = 1, \dots, K$ , implies that the production technology exhibits constant returns to scale,<sup>4</sup> that is:

$$P(\lambda x) = \lambda P(x), \lambda > 0. \tag{7}$$

<sup>4</sup> “Constant returns to scale” is a necessary condition for the resulting productivity indices to be true total factor productivity indices (Färe and Grosskopf 1996, p.54).

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