



Measurement of agricultural total factor productivity growth incorporating environmental factors: A nutrients balance approach

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ARTICLE INFO

Article history:

Received 25 May 2009

Available online 3 September 2011

Keywords:

Environmental efficiency
Environmental productivity
Materials balance
Nutrient efficiency
OECD agriculture

ABSTRACT

This article proposes to use nutrient-orientated environmental efficiency (EE) measures to construct a nutrient total factor productivity index (NTFP). Since nutrient-orientated EE measures are consistent with the materials balance principle, NTFP index is superior to other existing TFP indexes. An empirical study on the environmental performance of an agricultural sector in 30 OECD countries from 1990 to 2003 yielded several important findings. First, these countries should be able to produce current outputs with at least 50% less aggregate eutrophying power, implying that they should have been able to substantially reduce the potential for eutrophication. Second, traditional TFP has grown by 1.6% per annum due to technical progress; however, there are lags in the responses of several countries to this technical progress. Third, environmental TFP has grown at a slower rate than traditional TFP growth due to reductions in nutrient-orientated allocative efficiency. Finally, changes in input combinations could have significantly improved environmental efficiency and productivity. These findings favor policy interventions and faster technological transfer to improve environmental performance.

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1. Introduction

There are two important related components of empirical studies that analyze the environmental performance of decision making units (DMUs) (e.g. farms or national agricultural sectors): environmental efficiency (EE) and environmental total factor productivity (TFP) analyses. The former component aims to benchmark the environmental performance of an individual DMU in relation to other DMUs. This analysis identifies how efficient a DMU is in comparison with the current “best practice”, which constitutes a production frontier. However, the EE analysis does not investigate temporal changes of DMUs’ performance. The second component is needed to examine the temporal dynamics of their performance from one period to another. The environmental TFP analysis also unveils changes in the status of production technology. Additionally, researchers are interested in identifying factors that drive temporal changes in environmental performance. Timely analysis supplies managers and policy makers with useful information in order to make effective environmental management decisions or to design good policies to tackle environmental problems. In order to conduct these types of empirical studies, an appropriate environmental TFP index is required. Unfortunately, the development of reliable environmental TFP indexes has not progressed much, thus restraining empirical applications. This article aims to develop

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a new environmental TFP index, constructed from EE measures that are consistent with the materials balance principle (MBP).

The MBP regulates that materials in inputs are transformed into desirable outputs and emissions that have potential to cause pollution [1]. The MBP holds true in any agricultural production system. Farmers use inputs such as feed, seed, planting material, fertilizers, purchased animals, manure, soil and water containing nitrogen (N) and phosphorous (P), to produce outputs. The nutrients balance equals the total amount of nutrients in inputs minus the amount of nutrients in outputs. The balance that goes into the land, air or water potentially causes pollution. Hence, the polluting potential of agricultural production can be represented by the nutrients balance.

The traditional approach to measuring environmental efficiency (EE) is the modeling of polluting effects as either bad outputs or environmentally detrimental inputs in production functions. This approach, however, has two limitations: first, it does not allow for the simultaneous expansion of desirable outputs and contraction of bad outputs [2] and second, it does not conform to the MBP [3]. The use of hyperbolic distance functions (HDFs) or directional distance functions (DDFs) can overcome the first shortcoming. However, Coelli et al. [3] show that the traditional use of HDF fails to incorporate the MBP. In this paper, we will also show that the existing use of DDFs fail to incorporate the MBP in modeling pollution.

To address the issue of measuring temporal changes in EE, many studies have developed environmental TFP indexes, which generally involve two steps: estimating EE scores and using these EE scores to construct productivity indexes. Obviously, if the EE measure does not satisfy the MBP, its related environmental TFP indexes become deficient. To overcome this we propose to use the MBP-based EE developed by Coelli et al. [3] to construct the environmental TFP index. Inter-temporal changes in this environmental TFP can be decomposed into technical change (TC), technical efficiency change (TEC) and nutrient-oriented allocative efficiency change (NAEC). TC and TEC capture the effects of technological and efficiency change while NAEC accounts for changes in input combinations in terms of nutrients. Empirically, the estimation and decomposition can be easily computed using existing non-parametric (e.g. data envelopment analysis—DEA) or parametric (e.g. stochastic frontier analysis—SFA) techniques.

This proposed framework can provide several avenues to conduct empirical studies that give practical and reliable information for environmental management. First, the empirical decomposition of environmental TFP growth identifies three courses of actions that managers or policy makers can take to affect the environmental performance of firms, industries or economies. For example, if the majority of firms are technically efficient (i.e. staying on the production frontier) but not allocatively efficient, policies targeting firms to change input combinations should be considered. Another example is that if domestic industries are slow in deploying environmentally friendly technologies (e.g. evidenced by temporal reductions in technical efficiency levels), policies encouraging (discouraging) the use of new (old) technologies would be worth investigating. Second, the proposed framework enables researchers to examine factors that determine spatial and temporal variations in environmental TFP growth. The reliability of such analysis depends critically on the appropriateness of the environmental TFP measures. Undoubtedly, in those situations where the MBP applies the use of this new environmental TFP index will give more reliable results.

The paper is organized as follows. In **Section 2** we review the literature on the existing approaches to measuring environmental efficiency and productivity. **Section 3** introduces the MBP-based EE and constructs the new environmental TFP. **Section 4** presents an empirical analysis of crop and livestock production in 30 Organization for Economic Co-operation Development (OECD) countries from 1990 to 2003. **Section 5** concludes the paper. An appendix available at <http://aere.org/journals> the *Journal's* online repository of supplemental material provides supporting detail.

2. Literature review

2.1. Existing methods of measuring environmental efficiency and productivity

The traditional approaches to measuring EE consider pollution as inputs or bad outputs in production functions. The modeling of pollution as inputs is based on the argument that reducing pollution must be accompanied by either decreasing desirable outputs or reducing other inputs, so that resources can be used for pollution abatement activities [4–7]. The modeling of pollution as outputs is grounded in the argument that reductions in bad outputs must be accompanied by reductions in desirable outputs or increases in the consumption of conventional inputs [8,9]. These traditional approaches face two important criticisms: first, they do not allow for the simultaneous expansion of desirable outputs and contractions in pollution; second, they do not conform to the MBP [3]. Whilst the HDFs of Fare et al. [10] and DDFs of Chung et al. [2] can be used to overcome the first criticism, Coelli et al. [3] show that existing uses of HDFs violate the MBP. In this paper, we will show that the existing use of HDFs fails to satisfy the MBP.

EE focuses on efficiency levels across many DMUs. However, temporal changes in efficiency and shifts in production technology are also important. Many studies propose to use EE scores to construct environmental TFP indexes [2,5,11–13]. Yaisawarng and Klein [13] include pollution and the amount of materials causing pollution to compute EE scores, which are then used to construct a Malmquist TFP index. Hailu and Veeman [5,12] estimate an input distance function to calculate EE scores that are used to construct the Malmquist TFP index. Chung et al. [2] use the DDF to calculate EE scores and construct the Malmquist–Luenberger productivity index.

Obviously, the accuracy of an environmental TFP index depends on the reliability of EE. In many situations, production is regulated by the MBP; hence EE measures should conform to this law. Coelli et al. [3] show that the majority of EE

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