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Confidence as an Expression of Commitment: Why Misplaced Expressions of Confidence Backfire

Vullioud C., Clément F., Scott-Phillips T., Mercier H.

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#### ACCEPTED MANUSCRIPT

## CONFIDENCE AS AN EXPRESSION OF COMMITMENT: WHY MISPLACED EXPRESSIONS OF CONFIDENCE BACKFIRE

Vullioud, C.

Université de Neuchâtel

Centre de Sciences Cognitives

Espace Louis-Agassiz 1

Neuchâtel 2000

Switzerland

Clément, F.

Université de Neuchâtel

Centre de Sciences Cognitives

Espace Louis-Agassiz 1

Neuchâtel 2000

Switzerland

Scott-Phillips, T.

**Evolutionary Anthropology Research Group** 

Department of Anthropology

**Durham University** 

Dawson Building, South Road, Durham DH1 3LE, UK

Mercier, H.

Université de Neuchâtel

Centre de Sciences Cognitives

Espace Louis-Agassiz 1

Neuchâtel 2000

Switzerland

hugo.mercier@gmail.com

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