Transforming hotels into learning organisations: a new strategy for going global

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Abstract

Organisational learning and the learning organisation are concepts that have attracted a considerable amount of attention over the last two decades. This paper provides an analysis and evaluation of the main perspectives on organisational learning, particularly in relation to hotels as service sector organisations. The issues involved are an evaluation of the transformation process of a hospitality organisation and the key success factors to becoming a learning organisation in order to develop and maintain a competitive advantage within the global challenge. It identifies the issues which appear to be of prime importance when introducing organisational learning into hotels.

The focus of this paper will be on the key points of the Turkish tourism sector’s strengths and weaknesses in the adventure of becoming a learning organisation. Following of a literature review within which different characteristics of the service sector will be summarised learning organisation issues pertaining to Turkey will be discussed. This paper aims to discover future opportunities for the sustainable development of Turkish Tourism. However, this paper also maintains that, although organisational learning may be an important factor in building an organisation’s competitiveness, by itself, it cannot guarantee success in today’s fiercely competitive markets.

Keywords: Organisational learning; Learning organisation; Hospitality industry

1. Introduction

Though academic interest in how organisations learn dates back to at least the 1950s (see Argyris, 1992), it was only in the 1990s, through the work of writers such as Senge (1991) and Pedler, Burgoyne, and Boydell (1991), that the topic has attracted significant attention in recent years. In part, this is because there are two overlapping and competing concepts: organisational learning and the learning organisation (West, 1994). As Tsang (1997) notes, the tendency to use these two concepts interchangeably complicates our understanding of how learning takes place in organisations. Tsang also points out that, despite the volume of publications on the subject, there is a scarcity of rigorous empirical research in the area. He argues that one of the main reasons for this is that many of those writing on organisational learning are practitioners seeking to prescribe rather than describe or analyse. He believes that, as well as promoting the concept, they are trying to promote themselves and the organisations for which they work. A similar point is also made by Easterby-Smith (1997, p.1107): ‘much of the existing research into learning organisations is based on case studies of organisations that are said to be successful, and these sometimes seem to rely more on public relations than on any grounded studies’. Examples of successful learning organisations are Motorola, Shell, Xerox, Honda, Sony, Kodak and Rover Group UK and the case studies reflect only a picture of the ‘best practices’ in a limited period of time. For example, one of the best examples of a learning organisations in the literature is Rover Group, UK which has not been performing well financially and the ‘learning organisation image’ of the company was based on the compliments of the ex-workers or stakeholders of the company (Bayraktaroğlu, 2001).

Despite this confusion, promoting learning within organisations is increasingly seen as vital to sustaining
2. Organisational learning and the learning organisation

Before moving onto further theoretical issues, it would be useful to differentiate between two frequently-mixed concepts. The term ‘organisational learning’ is often used interchangeably with the term ‘learning organisation’. The difference, as Tsang (1997, pp. 74–5) points out is that: ‘Organisational learning is a concept used to describe certain types of activity that take place in an organisation while the learning organisation refers to a particular type of organisation in and of itself’.

In effect, the difference appears to be between ‘becoming’ and ‘being’. Organisational learning describes attempts by organisations to become learning organisations by promoting learning in a conscious, systematic and synergistic fashion which involves every single person in the organisation. In other words, ‘a learning organisation is the highest state of organisational learning, in which an organisation has achieved the ability to transform itself continuously through the development and involvement of all its members (Argyris and Schön, 1978; Burgoyne, Pedler, & Boydell, 1995; West, 1994). The term ‘learning organisation’ was much promoted in the late 1980s and early 1990s; however, because very few appear to have achieved this status, ‘organisational learning’ now seems to have been adopted as a more appropriate concept.

Even if consensus has emerged on what to call it, there is still much disagreement as to what organisational learning means. Stata (1989) offers a simple definition, stating that learning means ‘getting everyone in the organisation to accept and embrace change as an ongoing process’. However, Stata (1989, p. 64) then goes on to argue that organisational learning occurs ‘through shared insights, knowledge and mental models and builds on past knowledge and experience, that is, on memory’. So, organisational learning is about ‘organisational memory’ as well as its members’ cognitive and mental models. Garvin (1993) views organisational learning as a complex and multi-dimensional process that unfolds over time, and which links the acquisition of knowledge acquisition to improved performance; while Fiol and Lyles (1985, p. 803), who are among the most influential and the earliest commentators on organisational learning, state that ‘organisational learning means the process of improving actions through better knowledge and understandings’. Argyris (1977), a pioneer of the conceptualisation of organisational learning, makes a similar point by suggesting that ‘learning is a process of detecting and correcting error’. Lastly, Huber (1991, p. 89), taking a systematic approach, argues that ‘an entity learns, if, through its processing of information, the range of its potential behaviours is changed’. The main difference between writers in the area appears to be those taking a prescriptive approach, who consider that behavioural change is required for learning, and those focusing more on descriptive or analytical studies, who suggest that new ways of thinking are sufficient (West, 1994).

Synthesising both the prescriptive and descriptive approaches, Garvin (1993) suggests that, while a variety of phenomena contribute to the organisational learning process, unless there are adjustments to the way in which work is organised and performed, significant change and learning is unlikely to occur. Following on his analysis, he (1993, p. 80) offers the following definition of a learning organisation:

A learning organisation is an organisation skilled at creating, acquiring and transferring knowledge, and at modifying its behaviour to reflect new knowledge and insights. New knowledge creation can occur as a result of insight or inspiration from within the organisation; additionally it can also be provoked from external influences by expanding and/or
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