A financing mode of Urban Rail transit based on land value capture: A case study in Wuhan City

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\textbf{A R T I C L E I N F O}

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\textbf{A B S T R A C T}

While urban rail transit has gained increasing popularity, there are still many problems related to obtaining financial resources for constructing it in China. It is proved that the Land Value Capture (LVC) theory can provide theoretical support for exploring new financing mode of urban rail transit to solve these problems. This paper reviews the concept of LVC and the existing LVC finance mechanisms, in particular, Joint Development (JD). It is revealed that JD can be directly copied and reproduced in mainland China. The characteristics of land acquisition policy as well as the practice of rail transit construction in mainland China are summarized, and based on the findings, the Predetermined Land Reserve Mode (PLR) is proposed. The essence of this proposed mode is to link the reserve of specific land parcels with the relevant rail transit project and ensure it benefits from the predetermined land reserve. Rail transit companies, with the authorizations from the government, can reserve suitable land parcels prior to the planning and construction of the rail transit system so that they can capture the increased land value after the land transfer. PLR is a new finance mechanism based on LVC and it is different from JD under comparative analysis. Analytical results show that PLR has unique advantages. To demonstrate the performance of PLR, a case study of constructing the urban rail transit system in Wuhan City, China, is presented in this paper, and it shows that the PLR is well suited for financing the urban railway systems in cities of mainland China.

\section{1. Introduction}

The construction of urban rail transit in mainland China is in great demand and its investment scale has been increasing rapidly in recent years. From 2001–2005, the urban rail transit construction mileage is 399 km, the investment is in the scale of about USD $ 29.90 billion\textsuperscript{1}; from 2006 to 2010, it is about 885 km and USD $ 74.74 billion; while in the recent 5 years (2011–2015), it has up to about 1900 km and USD $ 179.37 billion, which has increased 5 times compared to the first five years (Fig. 1). And according to the national planning, it will construct 2500 km in the next 5 years, which means by the end of 2020, the total mileage of rail transit completed nationwide will reach about 6000 km. The preliminary planning for investment is USD $ 261.58 billion, which means average of USD $ 52.32 billion annually. The years in the future are still the peak of urban rail transit construction, so the governments will still have the intense financing demand.

Facing the huge demand for construction funds, various cities have been exploring the innovative financing modes of urban infrastructure, such as BOT, PFI, PPP and ABS, etc (Table 1). To some degree, those mentioned modes help to alleviate the tense situation in funding the construction of urban infrastructure. But the fact has not been substantially changed that the funding source of urban rail transit construction relies more and more on the government (Fig. 2). It is due to tight schedule and the enormous demand for monetary investment. Therefore all local government authorities in mainland China are facing tremendous challenges and pressure in financing urban rail transit. They have to find new ways of financing to improve the situation.

It is proven that the Land Value Capture (LVC) theory can provide theoretical foundation for exploring the new financing mode of urban rail transit. This paper reviews the concept of LVC and the existing widely used LVC finance mode—Joint Development (JD). Because of the legal policy and experience factors, JD can’t be directly copied and reproduced in mainland China, so the paper proposes a new financing mode based on the LVC—Predetermined Land Reserve (PLR). The

\footnotesize{\textsuperscript{1} In this paper, CNY is converted to United States Dollar at the rate of CNY $ 6.69 per USD $ 1.00 based on the exchanging rate in Aug, 2016.}

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long history of applying LVC theory and techniques in urban development policy and sourcing finance. It is based on neoclassical economic theory of David Ricardo (Proposed in 1817) that the unearned increment, resulting from public investment and/or market conditions should be returned to public by tax measures, etc. (Amborski, 2012a, 2012b). Henry George’s land reform in the 19th century also made a significant contribution (Batt, 2001). Indeed, “Land Value Capture” had not been widely used in formulating the regulations and policy of town planning in any country until the 1970s (Cervero, 2004). In the 1970s, the U.S. Department of Transportation re-interpreted LVC theory, and defined the LVC as “the process of entirely or partially returning the land value increment that was attributed to social contribution, back to the society” (Zhao and Larson, 2011).

This capture can be realized by taxes or other financial means, or directly force beneficiaries (mainly real estate developers) to return the income essentially derived from the land value increment to public interest expenditure. Based on the previous research we integrated, LVC strategies can be divided into “indirect capture” and “direct capture”. Indirect value capture strategies rely on three broad categories of instruments: taxes, fees and regulatory. Fiscal tools (taxes and fees) require either a tax or fee to be paid by the private landowner to facilitate the capture of the value for returning to the public sector. Regulatory instruments, on the other hand, will lead to some form of public benefit that the landowner essentially provides from his specific description of PLR mode’s operating mechanism, and its comparison with JD is the focus of the paper. And it provides a case study of constructing the urban rail transit in Wuhan City, China to demonstrate the performance of PLR.

The PLR mode has unique advantages. It can well adapt to Chinese land policy, make full use of the land value increment to make up the gap in rail transit construction funds, establish a sustainable development of rail transit investment and financing mechanism, let the funds to achieve a virtuous circle. The PLR mode is promising in the mainland China to meet the requirements of the rapid development of urban rail transit, to ease the huge financial pressure on the government in rail transit construction.

### 2. Literature review

#### 2.1. Land value capture

LVC theory suggests forcing the beneficiaries of land value increment to return either some or all of the added value from infrastructure investment through some “capturing” methods (Batt, 2001). There is a long history of applying LVC theory and techniques in urban development policy and sourcing finance. It is based on neoclassical economic theory of David Ricardo (Proposed in 1817) that the unearned increment, resulting from public investment and/or market conditions should be returned to public by tax measures, etc. (Amborski, 2012a, 2012b). Henry George’s land reform in the 19th century also made a significant contribution (Batt, 2001). Indeed, “Land Value Capture” had not been widely used in formulating the regulations and policy of town planning in any country until the 1970s (Cervero, 2004). In the 1970s, the U.S. Department of Transportation re-interpreted LVC theory, and defined the LVC as “the process of entirely or partially returning the land value increment that was attributed to social contribution, back to the society” (Zhao and Larson, 2011).

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